



SOLAR QUALITY MANAGEMENT



Lower your costs for installation, training, and O&M

IBTS Quality Management

A solution that *pays you back*.

Quality Management: It's not just inspections

Many in the solar industry claim to offer quality assurance: the creation and implementation of a process assuring quality. Yet most only offer quality control, the inspection of the product to identify if expectations are being met. There's a big difference, and it affects your bottom line.

IBTS Quality Management is Different

IBTS tailors a quality management solution that incorporates quality control inspections and quality assurance process verification. Using data analysis and a positive feedback loop, this solution will increase profitability.



Finance

Help get financing you need, and potentially reduce your financing costs



Quality

Increase quality and value of assets



Costs

Reduce O&M costs



Customer

Improve customer satisfaction with a lower failure rate



Qualifications

Assess contractor qualification



Training

Reduce training costs by building training around existing problem areas, not tasks contractors are already performing successfully



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Quality Management for a Competitive Advantage



Increased Investor Confidence

Reduce cost of capital by guaranteeing quality through proven techniques that reduce liabilities associated with failure and underperformance.



Lower Cost of Acquisition

Our quality management process leads to increased referrals, fewer complaints, and higher customer satisfaction, making it a more cost-efficient solution.



Better Fleet Management

Assess quality through ongoing inspection and measurement. Continuously monitor and compare performance across the nation using the same standard. This allows the identification of processes that promote quality so they can be replicated through the supply chain.



Reduction of Failures and Associated Costs

IBTS Quality Management factory-grade statistical testing services enable you to diagnose your process and get to the root cause of failures faster. This allows the development of targeted trainings that are designed to reduce these failures, thus reducing callbacks and increasing system performance.



Process Management for a Competitive Future

Rather than simply collect data, IBTS Quality Management aligns everyone in your organization from the boardroom down. We help you create a new, streamlined process, providing your company with the tools necessary to succeed in an environment that is moving towards a modern manufacturing framework--leaving competitors behind.



The IBTS Quality Management Difference

	Industry Standard Inspection	IBTS Quality Management
Inspection of solar energy systems	✓	✓
Basic reporting for financing companies	✓	✓
Weekly summary of faults found		✓
Analysis and visualization of key faults		✓
Implementation of proven manufacturing process improvement methodologies		✓
Contractor management and education		✓
National coverage		✓

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